

Forward Together

AEP 2026

Refer to the state-specific Producer Handbook for the most up-to-date plan availability, rate structure, discounts and wellness extras information. Information in this document may become outdated at any time throughout the year.

AARP endorses the AARP Medicare Supplement Insurance Plans, insured by UnitedHealthcare Insurance Company or an affiliate (collectively "UnitedHealthcare"). UnitedHealthcare Insurance Company pays royalty fees to AARP for the use of its intellectual property. These fees are used for the general purposes of AARP. AARP and its affiliates are not insurers. AARP does not employ or endorse agents, brokers or producers.

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GU25152ST (7-25)

Plans at-a-glance

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Plans at-a-glance

Why Medicare Supplement Insurance Plans?



The value of Medicare Supplement Insurance Plans



Accessible care

Members can travel anywhere in the U.S. and know they are covered.

Members have the freedom to go to any hospital or physician that accepts Medicare patients, without the hassle of plan referrals or authorizations being needed.



Predictability

Medicare Supplement Plans have low (or in some cases, no) copay options available, as well as more predictable out of pocket expenses, which may make it easier to budget.

These plans are standardized, so the plan features stay the same from year to year and can be something members rely upon.



Guaranteed renewal

Members don't have to worry about their plans being canceled due to their age, health or the amount of claims they incur per year. There's also no need for them to go through any renewal or enrollment process each year. Typically, if they continue to pay their premium when due, then their plan will continue.



Plans at-a-glance

Compare Medicare Supplement Plans



Compare Medicare Supplement Plans		Least to most comprehensive						
		В	K	L	N**	G **	F*	
Medicare Part A coinsurance and hospital costs (up to an additional 365 days after Medicare benefits are used)							✓	
Medicare Part A deductible			50%	75 %			✓	
Medicare Part B coinsurance or copay			50%	75 %	Copay ¹		✓	
Medicare Part B deductible							✓	
Medicare Part B excess charges							✓	
Blood (first three pints)		•	50%	75 %	✓	✓	✓	
Foreign travel emergency (up to plan limits) ²					80%	80%	80%	
Hospice Part A coinsurance or copay and respite care expense	✓	✓	50%	75 %	✓	✓	✓	
Skilled nursing facility coinsurance			50%	75 %	✓	✓	✓	
2025 out-of-pocket limit (Plans K and L only) ³			\$7,220	\$3,610				

Medicare first eligible before 2020 only



^{*}Plans C and F are available to individuals who have been first eligible for Medicare before 2020.

^{**}Plans G and N are available as Medicare Select Plans. Network restrictions apply.

¹Plan N pays 100% of the Part B coinsurance, except for a copay of up to \$20 for some office visits and up to a \$50 copay for emergency room visits that don't result in an inpatient admission.

²Care needed immediately because of an injury or an illness of sudden and unexpected onset. Benefit is 80% and beneficiaries are responsible for 20% after the \$250 annual deductible with a \$50,000 lifetime maximum for medically necessary emergency care received outside the U.S. during the first 60 days of each trip.

³For Plans K and L, after the out-of-pocket yearly limit and the yearly Part B deductible (\$257 in 2025), the Medicare Supplement Plan pays 100% of covered services for the rest of the calendar year.

Why AARP Medicare Supplement Insurance Plans?



The value of AARP Medicare **Supplement Insurance Plans**



Only Medicare Supplement provider with AARP name

of surveyed members are satisfied with their plan²

10_{YR}

Average tenure for insured members¹

4.3_{M+}

members depend on these plans³

Plus, a variety of plans that may meet the consumer's needs and budget

¹From a report prepared for UnitedHealthcare by Human8, "Substantiation of Advertising Claims Concerning AARP Medicare Supplement Insurance Plans," June 2023, uhcmedsupstats.com or call 1-800-272-2146 to request a copy of the full report.

²From a report prepared for UnitedHealthcare by Human8, "2025 AARP Medicare Supplement Insurance Plan Satisfaction Posted Questionnaire," June 2025, uhcmedsupstats.com or call 1-800-272-2146 to request a copy of the full report.

³Internal Company Enrollment Data, May 2025.

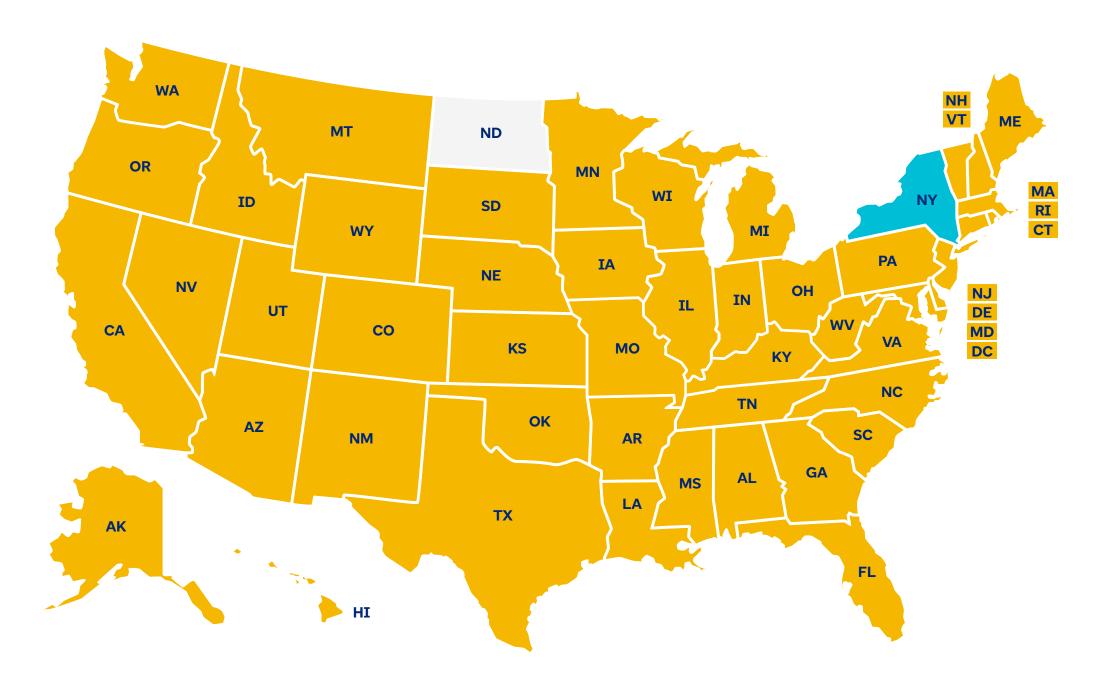


Plans at-a-glance

AARP Medicare Supplement Insurance Plan offerings



UnitedHealthcare Insurance Company (UHIC) plans



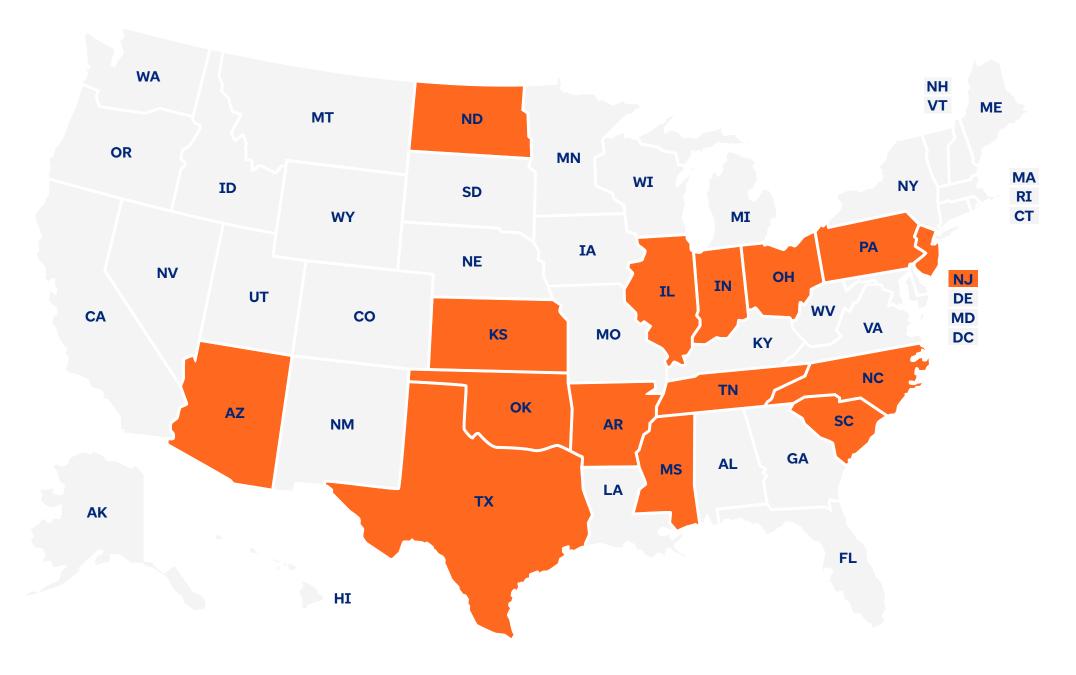
AARP® Medicare Supplement Insurance Plans, insured by UnitedHealthcare® Insurance Company (UHIC)

AARP® Medicare Supplement Insurance Plans, insured by UnitedHealthcare Insurance Company of New York

Plans offered*	ABCFGKLN
Enrollment discount*	Up to 39%
Multi-Insured discount*	5 - 10% off base rate
Electronic Funds Transfer (EFT) discount*	\$2 per plan, per month OR
Annual Payer discount*	\$24 per plan, per year
Rate change cycle*	Annual
Underwriting* To determine eligibility and set rate or accept/deny	
Wellness extras*	Available

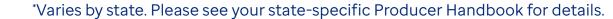


UnitedHealthcare Insurance Company of America (UHICA) plans



AARP® Medicare Supplement Insurance Plans, insured by UnitedHealthcare® Insurance Company of America (UHICA)

Plans offered*	AFGN
Enrollment discount*	Up to 45%
Household discount*	Up to 10% off Enrollment Discount rate
Multi-Insured discount*	Up to 20% off Enrollment Discount rate
Electronic Funds Transfer (EFT) discount*	\$4 per plan, per month OR
Annual Payer discount*	\$24 per plan, per year
Rate change cycle*	Anniversary
Underwriting* To determine eligibility and set rate or accept/deny	
Wellness extras*	Available only in ND





Help your clients set it and forget it with EZ Claim Pay

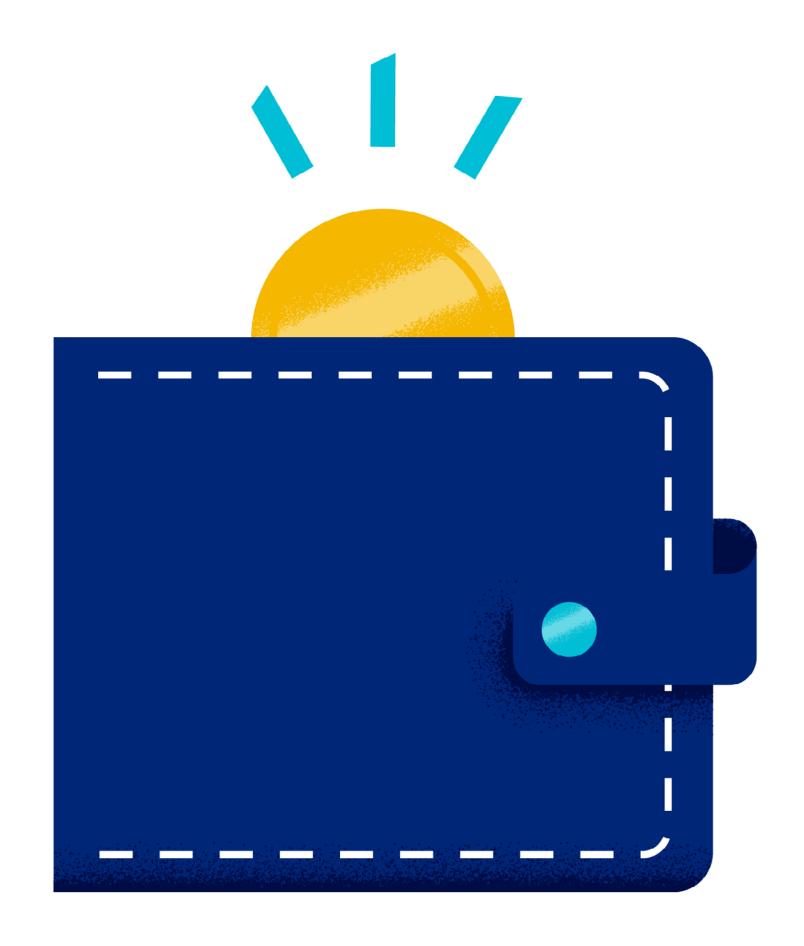
80% of EZ Claim Pay members surveyed agree it's hassle-free¹

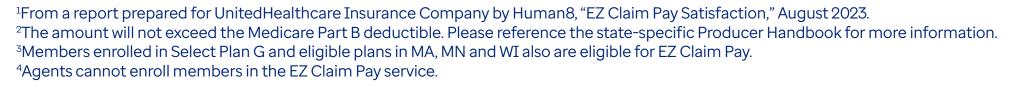
EZ Claim Pay is a national service

Members can opt in to have UnitedHealthcare automatically pay their Medicare Part B deductible expenses² on their behalf via Electronic Funds Transfer (EFT) from their checking or savings account at no cost.

Plan G³ members can enroll by:⁴

- Completing the enrollment form UnitedHealthcare mailed to them
- Calling **1-877-223-1628**, weekdays 7 a.m.-11 p.m. or Saturday 9 a.m.-5 p.m., EST







Access Medicare Supplement Jarvis Enroll, an online enrollment tool, for a streamlined enrollment experience



79% of electronically submitted applications auto-adjudicate*



Real-time premium rate updates

No more waiting until the end of the application to see a premium rate¹



Real-time underwriting

By waiting between 10–120 seconds, see more real-time decisions like pending and denied, in addition to more details, such as accepted at standard or Level 2 rates, after the application has been submitted



Express security code

Consumers can quickly and easily sign² their application by using a unique security code sent to their email address



Resuming an application

Swiftly and easily continue a saved application



^{*}Internal Company Data, February 2024.

¹Premium rates are not final until applicant is accepted and may be subject to change depending on applicant's responses to questions on the applications. ²Electronic and Remote signature options also available.

Wellness extras* for UHIC members

(Also available in ND for UHICA members and in NY for UHIC of NY members)





Renew Active® by UnitedHealthcare®

Access to a large network of thousands of gyms and fitness locations available nationally.



AARP® Staying Sharp®

An online program focused on brain health and overall wellness. It's packed with exclusive content for Renew Active members and helps build healthier habits based on proven brain health pillars.



UHC Dental Discount

UHC Dental provides access to over 50,000+ in-Network providers. Discount amounts will vary, but overall average is 41% from usual, customary, and reasonable coverage. Cosmetic dental procedures are included, discounts available on a range of dental services, including cleanings, exams, fillings, crowns, veneers, implants, and teeth whitening.



Vision Discounts from Visionworks and UHC Vision

Enjoy exclusive discounts on vision services, including exams, contact lenses, and eyewear, from various providers.



AARP® Hearing Solutions™ provided by UnitedHealthcare Hearing

Members receive an exclusive discount on hearing aids and care.



24/7 Nurse Line

Members can talk to a registered nurse 24/7 to discuss any concerns and ask questions.



Plans at-a-glance

Enhanced agent experience



UnitedHealthcare makes it easier to help your clients



Book of Business

You can find more details about your clients within the Book of Business page on Jarvis. By clicking on the member's name, you will see current demographic information, premium information, and letters involving billing matters.



Applicant letter history

Clients' enrollment and underwriting letters can be viewed on the Applications page in Jarvis, to help expedite the enrollment process.



Personalized billing

The monthly account statements feature clear billing information that is specific to each individual member, and there are fewer payment restrictions!



And UnitedHealthcare makes it easy to choose how you get commissions

9 months in advance

No action is needed to continue advance payments



As earned, in monthly payments

To switch to monthly payments, visit the **Commissions** section in Jarvis, or contact the Producer Help Desk.





It's easy to service clients with Jarvis



View member's premium rate and payment type



Get access to forms



View important letters



Order member ID cards*



Book of Business

Request account updates on behalf of existing members (such as address, phone number and date of birth) and more:

- ✓ Submit some plan change requests
- Change/add EFT
- Change current plan effective date



Applications

Update missing application information on behalf of applicants, including:

- Guaranteed issue documentation, as well as missing legal forms and application pages
- ✓ AARP membership number
- And, you can request to change the plan effective date



Plans at-a-glance

State-specific information



Plans at-a-glance

2026 states

21 Alabama	36 <u>Illinois</u>	53 <u>Montana</u>	71 Rhode Island
22 Alaska	38 <u>Indiana</u>	54 Nebraska	72 South Carolina
23 Arizona	40 <u>Iowa</u>	55 Nevada	74 South Dakota
25 Arkansas	41 Kansas	56 New Hampshire	75 <u>Tennessee</u>
27 <u>California</u>	43 Kentucky	57 New Jersey	77 <u>Texas</u>
28 Colorado	44 Louisiana	59 New Mexico	79 <u>Utah</u>
29 Connecticut	45 Maine	60 New York	80 <u>Vermont</u>
30 <u>Delaware</u>	46 Maryland	61 North Carolina	81 <u>Virginia</u>
31 <u>District of Columbia</u>	47 Massachusetts	63 North Dakota	82 Washington
32 Florida	48 <u>Michigan</u>	64 Ohio	83 West Virginia
33 <u>Georgia</u>	49 Minnesota	66 Oklahoma	84 Wisconsin
34 <u>Hawaii</u>	50 Mississippi	68 <u>Oregon</u>	85 Wyoming
35 <u>Idaho</u>	52 <u>Missouri</u>	69 <u>Pennsylvania</u>	



AARP Medicare Supplement Plans in Alabama

Plans available

A, B, C, F, G, Select G, K, L, N, Select N

Current market

17% market share¹26,970 currently enrolled¹

New sales opportunity

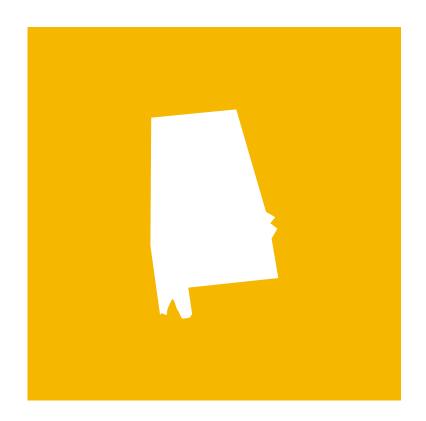
68,721 turning 65¹ **244,656** current AARP members 65+¹

Available discounts²

- ✓ Up to 39% Enrollment Discount
- ✓ 10% Multi-Insured Discount
- **✓** \$2/plan EFT Discount
- \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

12 month rate guarantee



AARP Medicare Supplement Plans in Alaska

Plans available

A, B, C, F, G, K, L, N

Current market

47% market share¹ **10,694** currently enrolled¹

New sales opportunity

9,662 turning 65¹

44,608 current AARP members 65+1

Available discounts²

- ✓ Up to 36% Enrollment Discount
- **√** 5% Multi-Insured Discount
- √ \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

12 month rate guarantee



AARP Medicare Supplement Plans in Arizona

Plans available

A, B, C, F, G, Select G, K, L, N, Select N

Current market

43% market share¹ **153,448** currently enrolled¹

New sales opportunity

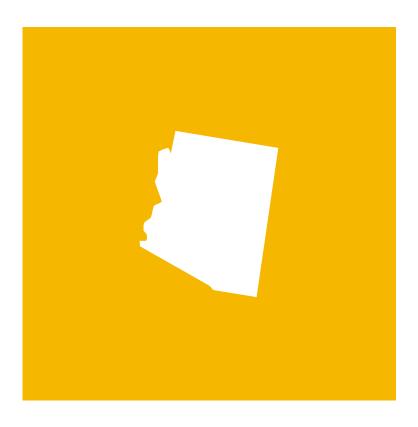
88,720 turning 65¹ **588,412** current AARP members 65+¹

Available discounts²

- ✓ Up to 39% Enrollment Discount
- √ 7% Multi-Insured Discount
- \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

12 month rate guarantee



UHICA

AARP Medicare Supplement Plans in Arizona

Plans available

A, F, G, N

Current market

43% market share¹ **153,448** currently enrolled¹

New sales opportunity

88,720 turning 65¹ **588,412** current AARP members 65+¹

Available discounts²

- ✓ 15% Multi-Insured Discount
- ✓ 10% Household Discount
- \$4/plan EFT Discount
- \$2/plan Annual Payer Discount



Entry-age rated

June-May billing cycle

Anniversary rating



AARP Medicare Supplement Plans in Arkansas

Plans available

A, B, C, F, G, Select G, K, L, N, Select N

Current market

9% market share¹15,223 currently enrolled¹

New sales opportunity

39,101 turning 65¹ **166,582** current AARP members 65+¹

Available discounts²

- 7% Multi-Insured Discount
- \$2/plan EFT Discount
- √ \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

12 month rate guarantee



UHICA

AARP Medicare Supplement Plans in Arkansas

Plans available

A, F, G, N

Current market

9% market share¹15,223 currently enrolled¹

New sales opportunity

39,101 turning 65¹

166,582 current AARP members 65+1

Available discounts²

- ✓ 10% Multi-Insured Discount
- √ 5% Household Discount
- \$4/plan EFT Discount
- \$2/plan Annual Payer Discount



Community rated

June-May billing cycle

Anniversary rating



AARP Medicare Supplement Plans in California

Plans available

A, B, C, F, G, K, L, N

Current market

34% market share¹ **399,435** currently enrolled¹

New sales opportunity

467,793 turning 65¹ **1,991,004** current AARP members 65+¹

Available discounts²

- ✓ Up to 36% Enrollment Discount
- √ 7% Multi-Insured Discount
- \$2/plan EFT Discount
- \$2/plan Annual Payer Discount
- \$25 New to Medicare Discount for Plan G members²

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

12 month rate guarantee



AARP Medicare Supplement Plans in Colorado

Plans available

A, B, C, F, G, K, L, N

Current market

45% market share¹107,918 currently enrolled¹

New sales opportunity

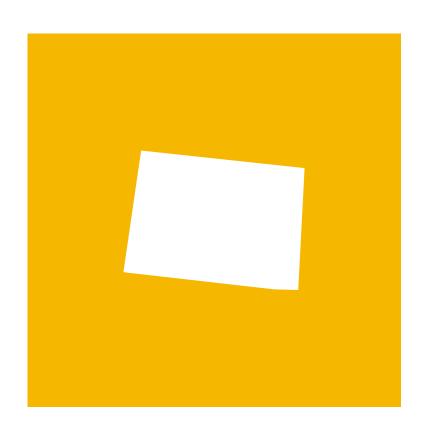
75,734 turning 65¹ **429,682** current AARP members 65+¹

Available discounts²

- ✓ Up to 36% Enrollment Discount
- √ 7% Multi-Insured Discount
- \$2/plan EFT Discount
- \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

12 month rate guarantee



AARP Medicare Supplement Plans in Connecticut

Plans available

A, B, C, F, G, K, L, N

Current market

57% market share¹76,529 currently enrolled¹

New sales opportunity

50,979 turning 65¹ **348,079** current AARP members 65+¹

Available discounts²

- √ 7% Multi-Insured Discount
- \$2/plan EFT Discount
- √ \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

12 month rate guarantee



AARP Medicare Supplement Plans in Delaware

Plans available

A, B, C, F, G, K, L, N

Current market

60% market share¹ **38,804** currently enrolled¹

New sales opportunity

14,099 turning 65¹ **126,873** current AARP members 65+¹

Available discounts²

- ✓ Up to 39% Enrollment Discount
- √ 7% Multi-Insured Discount
- \$2/plan EFT Discount
- √ \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

12 month rate guarantee



AARP Medicare Supplement Plans in District of Columbia

Plans available

A, B, C, F, G, K, L, N

Current market

71% market share¹8,806 currently enrolled¹

New sales opportunity

8,009 turning 65¹

39,830 current AARP members 65+1

Available discounts²

- ✓ Up to 39% Enrollment Discount
- **√** 5% Multi-Insured Discount
- \$2/plan EFT Discount
- \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

12 month rate guarantee



AARP Medicare Supplement Plans in Florida

Plans available

A, B, C, F, G, Select G, High Deductible G, K, L, N, Select N

Current market

52% market share¹ **490,163** currently enrolled¹

New sales opportunity

302,162 turning 65¹

1,814,001 current AARP members 65+1

Available discounts²

- **√** 3% Multi-Insured Discount
- \$2/plan EFT Discount
- \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Entry-age rated

June-May billing cycle



AARP Medicare Supplement Plans in Georgia

Plans available

A, B, C, F, G, Select G, K, L, N, Select N

Current market

27% market share¹101,768 currently enrolled¹

New sales opportunity

131,814 turning 65¹ **596,307** current AARP members 65+¹

Available discounts²

- ✓ 10% Multi-Insured Discount
- \$2/plan EFT Discount
- \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Entry-age rated

June-May billing cycle

6 month rate guarantee



AARP Medicare Supplement Plans in Hawaii

Plans available

A, B, C, F, G, K, L, N

Current market

74% market share¹10,432 currently enrolled¹

New sales opportunity

19,151 turning 65¹

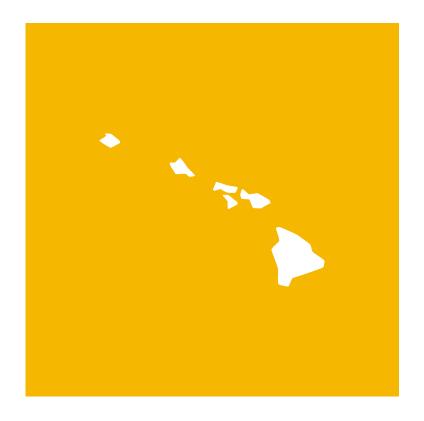
89,752 current AARP members 65+1

Available discounts²

- ✓ Up to 36% Enrollment Discount
- √ 7% Multi-Insured Discount
- \$2/plan EFT Discount
- √ \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

12 month rate guarantee



AARP Medicare Supplement Plans in Idaho

Plans available

A, B, C, F, G, K, L, N

Current market

19% market share¹17,645 currently enrolled¹

New sales opportunity

23,404 turning 65¹

122,867 current AARP members 65+1

Available discounts²

7% Multi-Insured Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

12 month rate guarantee



AARP Medicare Supplement Plans in Illinois

Plans available

A, B, C, F, G, Select G, K, L, N, Select N

Current market

16% market share¹119,811 currently enrolled¹

New sales opportunity

162,782 turning 65¹ **912,901** current AARP members 65+¹

Available discounts²

- ✓ Up to 39% Enrollment Discount
- √ 7% Multi-Insured Discount
- **✓** \$2/plan EFT Discount
- √ \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

12 month rate guarantee



AARP Medicare Supplement Plans in Illinois

Plans available

A, F, G, N

Current market

16% market share¹119,811 currently enrolled¹

New sales opportunity

162,782 turning 65¹ **912,901** current AARP members 65+¹

Available discounts²

- ✓ Up to 45% Enrollment Discount
- ✓ 15% Multi-Insured Discount
- \$4/plan EFT Discount
- \$2/plan Annual Payer Discount



Community rated

June-May billing cycle

Anniversary rating



AARP Medicare Supplement Plans in Indiana

Plans available

A, B, C, F, G, Select G, K, L, N, Select N

Current market

25% market share¹95,572 currently enrolled¹

New sales opportunity

90,108 turning 65¹

512,479 current AARP members 65+1

Available discounts²

- ✓ Up to 39% Enrollment Discount
- √ 7% Multi-Insured Discount
- \$2/plan EFT Discount
- \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

12 month rate guarantee



AARP Medicare Supplement Plans in Indiana

Plans available

A, F, G, N

Current market

25% market share¹95,572 currently enrolled¹

New sales opportunity

90,108 turning 65¹ **512,479** current AARP members 65+¹

Available discounts²

- ✓ Up to 45% Enrollment Discount
- ✓ 15% Multi-Insured Discount
- ✓ 10% Household Discount
- \$2/plan Annual Payer Discount



Community rated

June-May billing cycle

Anniversary rating



AARP Medicare Supplement Plans in Iowa

Plans available

A, B, C, F, G, K, L, N

Current market

6% market share¹
17,589 currently enrolled¹

New sales opportunity

42,857 turning 65¹ **221,456** current AARP members 65+¹

Available discounts²

- ✓ Up to 45% Enrollment Discount
- √ 7% Multi-Insured Discount
- **✓** \$2/plan EFT Discount
- \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

12 month rate guarantee



AARP Medicare Supplement Plans in Kansas

Plans available

A, B, C, F, G, Select G, K, L, N, Select N

Current market

10% market share¹24,238 currently enrolled¹

New sales opportunity

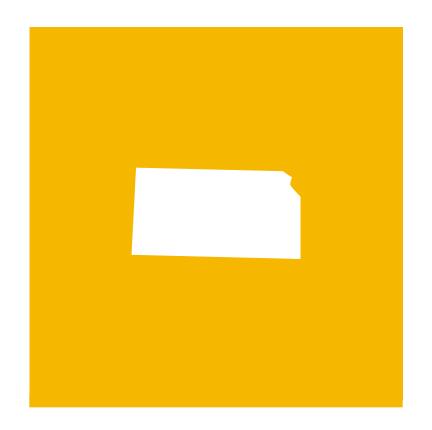
37,619 turning 65¹ **184,787** current AARP members 65+¹

Available discounts²

- 7% Multi-Insured Discount
- \$2/plan EFT Discount
- √ \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



June-May billing cycle

12 month rate guarantee



AARP Medicare Supplement Plans in Kansas

Plans available

A, F, G, N

Current market

10% market share¹24,238 currently enrolled¹

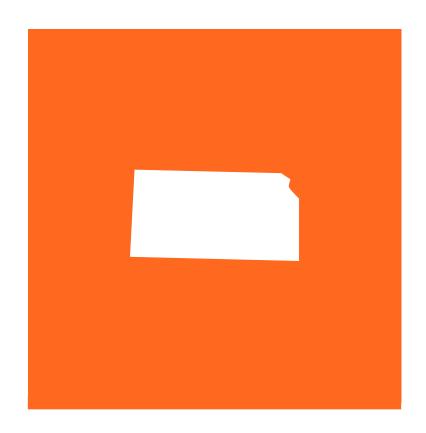
New sales opportunity

37,619 turning 65¹

184,787 current AARP members 65+1

Available discounts²

- ✓ 15% Multi-Insured Discount
- ✓ 10% Household Discount
- \$4/plan EFT Discount
- \$2/plan Annual Payer Discount



June-May billing cycle

Anniversary rating



AARP Medicare Supplement Plans in Kentucky

Plans available

A, B, C, F, G, Select G, K, L, N, Select N

Current market

24% market share¹50,226 currently enrolled¹

New sales opportunity

61,925 turning 65¹ **270,513** current AARP members 65+¹

Available discounts²

- ✓ Up to 39% Enrollment Discount
- √ 7% Multi-Insured Discount
- \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

12 month rate guarantee



AARP Medicare Supplement Plans in Louisiana

Plans available

A, B, C, F, G, Select G, K, L, N, Select N

Current market

20% market share¹30,964 currently enrolled¹

New sales opportunity

61,175 turning 65¹ **251,146** current AARP Members 65+¹

Available discounts²

- ✓ Up to 39% Enrollment Discount
- ✓ 10% Multi-Insured Discount
- **✓** \$2/plan EFT Discount
- √ \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

12 month rate guarantee



AARP Medicare Supplement Plans in Maine

Plans available

A, B, C, F, G, K, L, N

Current market

44% market share¹23,758 currently enrolled¹

New sales opportunity

22,281 turning 65¹

135,671 current AARP members 65+1

Available discounts²

- 7% Multi-Insured Discount
- \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

12 month rate guarantee



AARP Medicare Supplement Plans in Maryland

Plans available

A, B, C, F, G, K, L, N

Current market

38% market share¹
99,495 currently enrolled¹

New sales opportunity

81,875 turning 65¹ **508,432** current AARP members 65+¹

Available discounts²

- ✓ Up to 39% Enrollment Discount
- ✓ 10% Multi-Insured Discount
- **✓** \$2/plan EFT Discount
- √ \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

12 month rate guarantee



AARP Medicare Supplement Plans in Massachusetts

Plans available

Core Plan (MX), Supplement 1 Plan (MY)*, Supplement 1A Plan (MV)

Current market

13% market share¹39,786 currently enrolled¹

New sales opportunity

96,301 turning 65¹

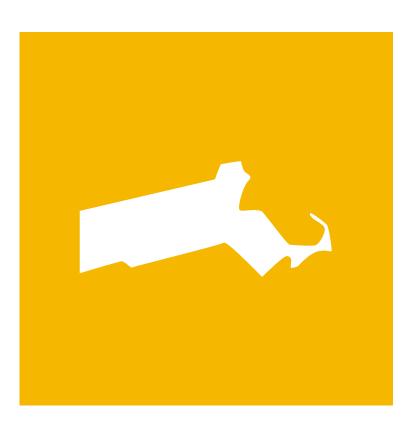
488,687 current AARP members 65+1

Available discounts²

- **✓** 5% Multi-Insured Discount
- \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

EZ Claim Pay available for eligible plan members**



AARP Medicare Supplement Plans in Michigan

Plans available

A, B, C, D, F, G, K, L, N

Current market

34% market share¹
126,561 currently enrolled¹

New sales opportunity

144,659 turning 65¹ **787,680** current AARP members 65+¹

Available discounts²

- ✓ Up to 39% Enrollment Discount
- √ 7% Multi-Insured Discount
- **✓** \$2/plan EFT Discount
- √ \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

12 month rate guarantee



AARP Medicare Supplement Plans in Minnesota

Plans available

Extended Basic Plan (UW)*, Extended Basic 2020 Plan (RW), Basic Plan (TW)

2025 riders available

Rider 1 (XW), Rider 2 (YW),* Rider 3 (VW), Rider 4 (WW), Rider 5 (ZW)

Current market

9% market share¹18,000 currently enrolled¹

New sales opportunity

76,673 turning 65¹

410,418 current AARP members 65+1

Available discounts²

- **√** 5% Multi-Insured Discount
- √ \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- Dental discounts from UHC Dental
- Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

12 month rate guarantee

EZ Claim Pay available for eligible plan members**



AARP Medicare Supplement Plans in Mississippi

Plans available

A, B, C, F, G, Select G, K, L, N, Select N

Current market

13% market share¹20,773 currently enrolled¹

New sales opportunity

38,162 turning 65¹ **149,784** current AARP members 65+¹

Available discounts²

- ✓ Up to 39% Enrollment Discount
- √ 7% Multi-Insured Discount
- \$2/plan EFT Discount
- √ \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

12 month rate guarantee



AARP Medicare Supplement Plans in Mississippi

Plans available

A, F, G, N

Current market

13% market share¹20,773 currently enrolled¹

New sales opportunity

38,162 turning 65¹ **149,784** current AARP members 65+¹

Available discounts²

- ✓ Up to 45% Enrollment Discount
- ✓ 15% Multi-Insured Discount
- ✓ 10% Household Discount
- ▼ \$2/plan Annual Payer Discount



Community rated

June-May billing cycle

Anniversary rating



AARP Medicare Supplement Plans in Missouri

Plans available

A, B, C, F, G, K, L, N

Current market

32% market share¹97,856 currently enrolled¹

New sales opportunity

83,689 turning 65¹ **470,419** current AARP members 65+¹

Available discounts²

- 7% Multi-Insured Discount
- \$2/plan EFT Discount
- \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Entry-age rated

June-May billing cycle

12 month rate guarantee



AARP Medicare Supplement Plans in Montana

Plans available

A, B, C, F, G, K, L, N

Current market

11% market share¹11,088 currently enrolled¹

New sales opportunity

17,097 turning 65¹ **89,556** current AARP Members 65+¹

Available discounts²

- ✓ Up to 36% Enrollment Discount
- 7% Multi-Insured Discount
- \$2/plan EFT Discount
- \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

12 month rate guarantee



AARP Medicare Supplement Plans in Nebraska

Plans available

A, B, C, F, G, K, L, N

Current market

6% market share¹9,014 currently enrolled¹

New sales opportunity

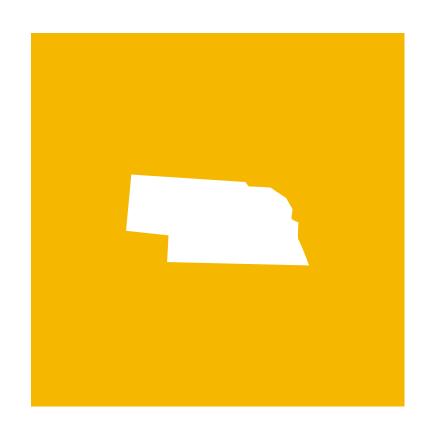
25,158 turning 65¹ **118,562** current AARP members 65+¹

Available discounts²

- ✓ Up to 39% Enrollment Discount
- **√** 5% Multi-Insured Discount
- **✓** \$2/plan EFT Discount
- \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

12 month rate guarantee



AARP Medicare Supplement Plans in Nevada

Plans available

A, B, C, F, G, K, L, N

Current market

44% market share¹43,655 currently enrolled¹

New sales opportunity

38,554 turning 65¹ **213,132** current AARP members 65+¹

Available discounts²

- ✓ Up to 39% Enrollment Discount
- √ 7% Multi-Insured Discount
- \$2/plan EFT Discount
- \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

12 month rate guarantee



AARP Medicare Supplement Plans in New Hampshire

Plans available

A, B, C, F, G, K, L, N

Current market

23% market share¹23,967 currently enrolled¹

New sales opportunity

21,642 turning 65¹

143,678 current AARP members 65+1

Available discounts²

- √ 7% Multi-Insured Discount
- \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Entry-age rated

January-December billing cycle



AARP Medicare Supplement Plans in New Jersey

Plans available

A, B, C, D, F, G, K, L, N

Current market

46% market share¹237,032 currently enrolled¹

New sales opportunity

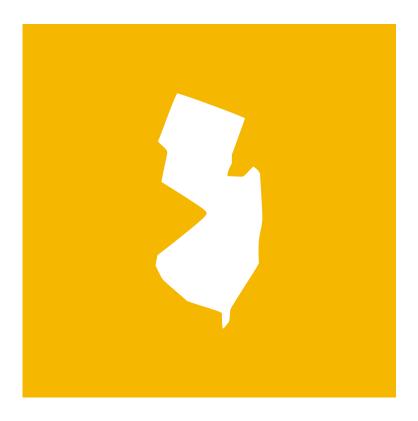
123,922 turning 65¹ **733,589** current AARP members 65+¹

Available discounts²

- ✓ Up to 36% Enrollment Discount
- √ 7% Multi-Insured Discount
- **✓** \$2/plan EFT Discount
- √ \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

August-July billing cycle

12 month rate guarantee



AARP Medicare Supplement Plans in New Jersey

Plans available

A, C, D, F, G, N

Current market

46% market share¹237,032 currently enrolled¹

New sales opportunity

123,922 turning 65¹

733,589 current AARP members 65+1

Available discounts²

- ✓ Up to 45% Enrollment Discount
- √ 7% Multi-Insured Discount
- \$4/plan EFT Discount
- \$2/plan Annual Payer Discount



Community rated

August-July billing cycle

Anniversary rating



AARP Medicare Supplement Plans in New Mexico

Plans available

A, B, C, F, G, K, L, N

Current market

45% market share¹ **33,064** currently enrolled¹

New sales opportunity

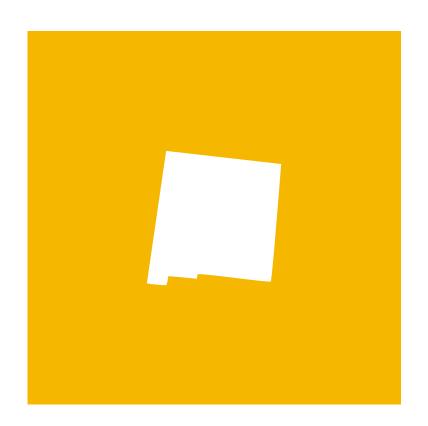
28,739 turning 65¹ **155,376** current AARP members 65+¹

Available discounts²

- ✓ Up to 45% Enrollment Discount
- √ 7% Multi-Insured Discount
- **✓** \$2/plan EFT Discount
- \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

12 month rate guarantee



AARP Medicare Supplement Plans in New York

Plans available

A, B, C, F, G, K, L, N

Current market

78% market share¹ **358,604** currently enrolled¹

New sales opportunity

265,971 turning 65¹

1,423,355 current AARP members 65+1

Available discounts²

- \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line



Community rated

January-December billing cycle

12 month rate guarantee



AARP Medicare Supplement Plans in North Carolina

Plans available

A, B, C, D, F, G, Select G, K, L, N, Select N

Current market

24% market share¹106,585 currently enrolled¹

New sales opportunity

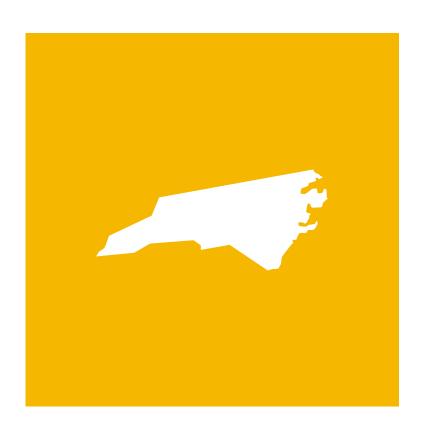
137,236 turning 65¹ **705,031** current AARP members 65+¹

Available discounts²

- ✓ Up to 39% Enrollment Discount
- √ 7% Multi-Insured Discount
- \$2/plan EFT Discount
- \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

12 month rate guarantee



AARP Medicare Supplement Plans in North Carolina

Plans available

A, C, D, F, G, N

Current market

24% market share¹106,585 currently enrolled¹

New sales opportunity

137,236 turning 65¹

705,031 current AARP members 65+11

Available discounts²

- ✓ Up to 45% Enrollment Discount
- ✓ 15% Multi-Insured Discount
- ✓ 10% Household Discount
- \$2/plan Annual Payer Discount



Community rated

June-May billing cycle

Anniversary rating



AARP Medicare Supplement Plans in North Dakota

Plans available

A, F, G, N

Current market

3% market share¹1,605 currently enrolled¹

New sales opportunity

10,674 turning 65¹

54,235 current AARP members 65+1

Available discounts²

- ✓ Up to 45% Enrollment Discount
- √ 7% Multi-Insured Discount
- \$4/plan EFT Discount
- \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

August-July billing cycle

Anniversary rating



AARP Medicare Supplement Plans in Ohio

Plans available

A, B, C, F, G, Select G, K, L, N, Select N

Current market

37% market share¹223,234 currently enrolled¹

New sales opportunity

166,502 turning 65¹ **896,421** current AARP members 65+¹

Available discounts²

- ✓ Up to 39% Enrollment Discount
- √ 7% Multi-Insured Discount
- **✓** \$2/plan EFT Discount
- √ \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

12 month rate guarantee



AARP Medicare Supplement Plans in Ohio

Plans available

A, F, G, N

Current market

37% market share¹223,234 currently enrolled¹

New sales opportunity

166,502 turning 65¹ **896,421** current AARP members 65+¹

Available discounts²

- ✓ Up to 45% Enrollment Discount
- ✓ 12% Multi-Insured Discount
- \$2/plan Annual Payer Discount



Community rated

June-May billing cycle

Anniversary rating



AARP Medicare Supplement Plans in Oklahoma

Plans available

A, B, C, F, G, Select G, K, L, N, Select N

Current market

17% market share¹32,237 currently enrolled¹

New sales opportunity

51,085 turning 65¹ **222,307** current AARP members 65+¹

Available discounts²

- ✓ Up to 39% Enrollment Discount
- ✓ 10% Multi-Insured Discount
- **✓** \$2/plan EFT Discount
- √ \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

January-December billing cycle

12 month rate guarantee



AARP Medicare Supplement Plans in Oklahoma

Plans available

A, F, G, N

Current market

17% market share¹32,237 currently enrolled¹

New sales opportunity

51,085 turning 65¹

222,307 current AARP members 65+1

Available discounts²

- ✓ Up to 45% Enrollment Discount
- ✓ 20% Multi-Insured Discount
- ✓ 10% Household Discount
- \$2/plan Annual Payer Discount



Community rated

June-May billing cycle

Anniversary rating



AARP Medicare Supplement Plans in Oregon

Plans available

A, B, C, F, G, Select G, K, L, N, Select N

Current market

29% market share¹
54,586 currently enrolled¹

New sales opportunity

59,689 turning 65¹

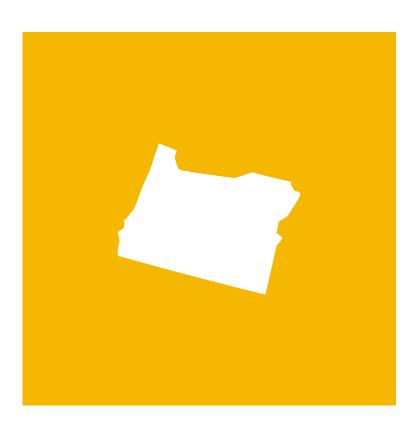
329,304 current AARP members 65+1

Available discounts²

- ✓ 12% Multi-Insured Discount
- ◆ \$2/plan Annual Payer Discount

Available wellness extras²

✓ Renew Active®



Age-based rated

January-December billing cycle



AARP Medicare Supplement Plans in Pennsylvania

Plans available

A, B, C, F, G, K, L, N

Current market

34% market share¹226,680 currently enrolled¹

New sales opportunity

186,984 turning 65¹ **1,115,174** current AARP members 65+¹

Available discounts²

- ✓ Up to 39% Enrollment Discount
- √ 7% Multi-Insured Discount
- **✓** \$2/plan EFT Discount
- \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

12 month rate guarantee



AARP Medicare Supplement Plans in Pennsylvania

Plans available

A, B, F, G, N

Current market

34% market share¹226,680 currently enrolled¹

New sales opportunity

186,984 turning 65¹

1,115,174 current AARP members 65+1

Available discounts²

- ✓ Up to 45% Enrollment Discount
- ✓ 15% Multi-Insured Discount
- ✓ 10% Household Discount



Community rated

June-May billing cycle

Anniversary rating



AARP Medicare Supplement Plans in Rhode Island

Plans available

A, B, C, F, G, K, L, N

Current market

48% market share¹18,277 currently enrolled¹

New sales opportunity

15,505 turning 65¹

86,357 current AARP members 65+1

Available discounts²

- ✓ Up to 39% Enrollment Discount
- √ 7% Multi-Insured Discount
- \$2/plan EFT Discount
- √ \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

12 month rate guarantee



AARP Medicare Supplement Plans in South Carolina

Plans available

A, B, C, F, G, K, L, N

Current market

27% market share¹74,728 currently enrolled¹

New sales opportunity

70,199 turning 65¹ **397,685** current AARP members 65+¹

Available discounts²

- ✓ Up to 39% Enrollment Discount
- √ 7% Multi-Insured Discount
- \$2/plan EFT Discount
- \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

12 month rate guarantee



UHICA

AARP Medicare Supplement Plans in South Carolina

Plans available

A, F, G, N

Current market

27% market share¹74,728 currently enrolled¹

New sales opportunity

70,199 turning 65¹ **397,685** current AARP members 65+¹

Available discounts²

- ✓ Up to 45% Enrollment Discount
- ✓ 15% Multi-Insured Discount
- ✓ 10% Household Discount
- \$2/plan Annual Payer Discount



Community rated

June-May billing cycle

Anniversary rating



AARP Medicare Supplement Plans in South Dakota

Plans available

A, B, C, F, G, K, L, N

Current market

7% market share¹4,894 currently enrolled¹

New sales opportunity

12,076 turning 65¹ **65,759** current AARP members 65+¹

Available discounts²

- ✓ Up to 39% Enrollment Discount
- **√** 5% Multi-Insured Discount
- \$2/plan EFT Discount
- \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

12 month rate guarantee



AARP Medicare Supplement Plans in Tennessee

Plans available

A, B, C, F, G, Select G, K, L, N, Select N

Current market

19% market share¹60,207 currently enrolled¹

New sales opportunity

94,016 turning 65¹ **391,134** current AARP members 65+¹

Available discounts²

- ✓ Up to 39% Enrollment Discount
- 7% Multi-Insured Discount
- **✓** \$2/plan EFT Discount
- \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

12 month rate guarantee



UHICA

AARP Medicare Supplement Plans in Tennessee

Plans available

A, F, G, N

Current market

19% market share¹60,207 currently enrolled¹

New sales opportunity

94,016 turning 65¹

391,134 current AARP members 65+1

Available discounts²

- ✓ Up to 45% Enrollment Discount
- ✓ 15% Multi-Insured Discount
- ✓ 10% Household Discount
- \$2/plan Annual Payer Discount



Community rated

June-May billing cycle

Anniversary rating



AARP Medicare Supplement Plans in Texas

Plans available

A, B, C, F, G, Select G, K, L, N, Select N

Current market

23% market share¹226,293 currently enrolled¹

New sales opportunity

339,608 turning 65¹

1,387,083 current AARP members 65+1

Available discounts²

- ✓ Up to 39% Enrollment Discount
- √ 7% Multi-Insured Discount
- **✓** \$2/plan EFT Discount
- √ \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

July-June billing cycle

6 month rate guarantee



UHICA

AARP Medicare Supplement Plans in Texas

Plans available

A, F, G, N

Current market

23% market share¹226,293 currently enrolled¹

New sales opportunity

339,608 turning 65¹

1,387,083 current AARP members 65+1

Available discounts²

- ✓ Up to 45% Enrollment Discount
- ✓ 20% Multi-Insured Discount
- ✓ 10% Household Discount
- \$2/plan Annual Payer Discount



Community rated

July-June billing cycle

Anniversary rating



AARP Medicare Supplement Plans in Utah

Plans available

A, B, C, F, G, Select G, K, L, N, Select N

Current market

38% market share¹ **30,754** currently enrolled¹

New sales opportunity

30,589 turning 65¹

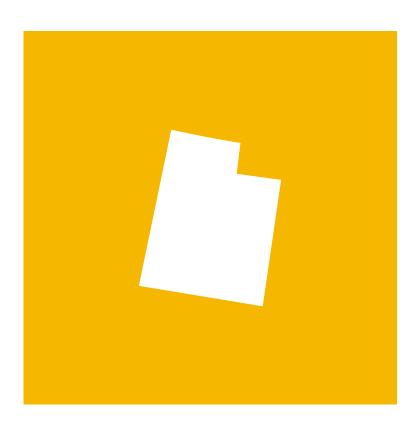
154,477 current AARP members 65+1

Available discounts²

- ✓ Up to 39% Enrollment Discount
- √ 7% Multi-Insured Discount
- \$2/plan EFT Discount
- \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

12 month rate guarantee



AARP Medicare Supplement Plans in Vermont

Plans available

A, B, C, F, G, K, L, N

Current market

23% market share¹11,747 currently enrolled¹

New sales opportunity

10,459 turning 65¹

73,926 current AARP members 65+1

Available discounts²

- √ \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle



AARP Medicare Supplement Plans in Virginia

Plans available

A, B, C, F, G, K, L, N

Current market

24% market share¹105,414 currently enrolled¹

New sales opportunity

114,175 turning 65¹ **602,830** current AARP members 65+¹

Available discounts²

- ✓ Up to 39% Enrollment Discount
- √ 7% Multi-Insured Discount
- \$2/plan EFT Discount
- √ \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

12 month rate guarantee



AARP Medicare Supplement Plans in Washington

Plans available

A, B, C, F, G, Select G, K, L, N, Select N

Current market

29% market share¹ 87,412 currently enrolled¹

New sales opportunity

104,669 turning 65¹

565,433 current AARP members 65+1

Available discounts²

- √ 7% Spousal Discount
- \$2/plan EFT Discount
- \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle



AARP Medicare Supplement Plans in West Virginia

Plans available

A, B, C, F, G, K, L, N

Current market

35% market share¹26,691 currently enrolled¹

New sales opportunity

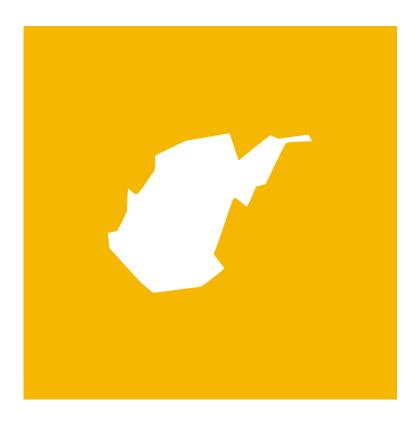
26,871 turning 65¹ **142,655** current AARP members 65+¹

Available discounts²

- ✓ Up to 39% Enrollment Discount
- √ 7% Multi-Insured Discount
- \$2/plan EFT Discount
- \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

12 month rate guarantee



AARP Medicare Supplement Plans in Wisconsin

Plans available

Basic Plan (MW), Basic Plan w/Co-Pay (NW)

2025 riders available

Rider 1 (OW), Rider 2 (PW), Rider 3 (QW)*, Rider 4 (SW)

Current market

19% market share¹54,366 currently enrolled¹

New sales opportunity

83,125 turning 65¹ **526,303** current AARP members 65+¹

Available discounts²

- ✓ Up to 51% Enrollment Discount
- √ 7% Multi-Insured Discount
- **✓** \$2/plan EFT Discount
- ◆ \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

12 month rate guarantee

EZ Claim Pay available for eligible plan members**



AARP Medicare Supplement Plans in Wyoming

Plans available

A, B, C, F, G, K, L, N

Current market

21% market share¹12,112 currently enrolled¹

New sales opportunity

8,240 turning 65¹

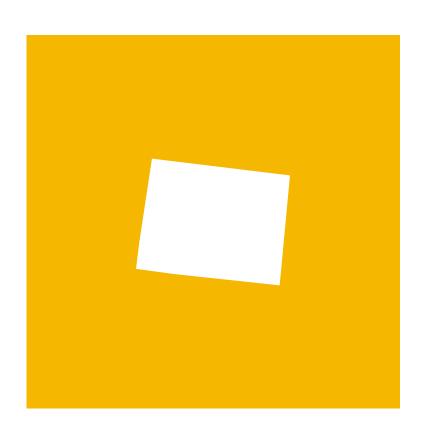
49,775 current AARP members 65+1

Available discounts²

- ✓ Up to 39% Enrollment Discount
- **√** 5% Multi-Insured Discount
- **✓** \$2/plan EFT Discount
- \$2/plan Annual Payer Discount

Available wellness extras²

- ✓ Renew Active®
- ✓ AARP® Staying Sharp®
- ✓ 24/7 Nurse Line
- ✓ Dental discounts from UHC Dental
- ✓ Vision discounts from Visionworks and UHC Vision
- ✓ Hearing discounts from AARP® Hearing Solutions™



Community rated

June-May billing cycle

12 month rate guarantee



Index for state-specific information

¹Internal Company Data, June 2025.

²Certain conditions, limitations and exclusions apply. Please reference the state-specific Producer Handbook for more information.

*Massachusetts: AARP Medicare Supplement 1 Plan (MY) is only available to eligible Applicants with a 65th birthday prior to 1/1/2020 or who will be age 65 or older on or after 1/1/2020 with a Medicare Part A Effective Date prior to 1/1/2020.

Minnesota: The Extended Basic Plan (UW) and Part B Annual Deductible Rider 2 (YW) are only available to eligible Applicants with a 65th birthday prior to 1/1/2020 or who will be age 65 or older on or after 1/1/2020 with a Medicare Part A Effective Date prior to 1/1/2020.

Wisconsin: Rider 3 (QW) is only available with the Basic Plan and is only available to eligible Applicants with a 65th birthday prior to 1/1/2020 or who will be age 65 or older on or after 1/1/2020 with a Medicare Part A Effective Date prior to 1/1/2020.

**Eligible for EZ Claim Pay: AARP Medicare Supplement Plan 1A; AARP Medicare Supplement Basic Plan (TW) with Rider 1 (OW) or with Rider 1 (OW) and Rider 4 (SW).





AARP members get exclusive discounts and offers

For more information, visit AARP's website.



Health care products and discounts



Award-winning publications



Insurance* and financial services



Travel discounts



Community involvement



Become an Authorized to Offer (A20) Elite agent for AARP Medicare Supplement Plans

A20 Elite eligibility and requirements

25 commission-eligible, accepted and paid AARP Medicare Supplement Plans during the calendar year^{1,2}

Elite Agent Benefits

- Exclusive Elite marketing materials
- ✓ Listing on myUHCAgent.com²
- ✓ Non-resident state appointment fees²
- ✓ Eligible for A2Oh! Rewards²

Visit **uhcjarvis.com**



¹You may also qualify with a book of business of 150 or more members.

²Certain conditions, limitations and exclusions may apply.

For complete details and information about the Authorized to Offer (A2O) Program, and the A2Oh! Rewards Program, visit www.uhcjarvis.com.

Meet your UnitedHealthcare team





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Meet your UnitedHealthcare team





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Plans at-a-glance

Thank you

